

## **JOINT MEDIA STATEMENT FROM TOTAL SA AND SANPARKS - November 21, 2003**

### **SANPARKS AWARDS FUEL TENDER TO TOTAL SA**

TOTAL South Africa has once again been awarded the main fuels and lubricants contract for all the national parks in South Africa. TOTAL has been successful in tendering for the South African National Parks (SANParks) contract since 1958.

The contract was officially signed between TOTAL and SANParks on November 21, 2003 at Skukuza camp in the Kruger National Park. TOTAL will not only supply the main fuels and lubricants for use by SANParks in all of its parks in South Africa, but also fuel and lubricants for resale at some 32 service stations operated by SANParks throughout the country.

The Chief Executive Officer of SANParks, David Mabunda, said, "This is a long standing relationship, spurning over 50 years, which started during 1958, two years after TOTAL South Africa started marketing petroleum products in South Africa, when it successfully tendered for the then National Parks Board contract against all the major oil companies in the country."

The current contract has been awarded for a 10-year period, from 2001 till 2011.

SANParks administers and manages 20 national parks throughout the country. TOTAL currently operates 32 service stations spread amongst these national parks, with 12 situated in the Kruger National Park alone.

Speaking at the signing of the new contract, Philip Jordan COO of TOTAL said that the company was very proud and jealous of its long-standing association with SANParks. "We at TOTAL believe that we have not only made a major contribution to the success and growth of SANParks' efforts to ensure that our very precious and unique flora and fauna are conserved and managed effectively, but have also taken an active role in some of the projects undertaken by SANParks.

"TOTAL's involvement in and concern for nature conservation has been one of the pillars on which the company has been able to grow and become a major player in the oil industry in South Africa", Jordan said. He expressed the hope that the association between the SANParks and TOTAL would be able to continue far beyond 2011 when the current contract comes to an end.

In his speech Mabunda, said that the agreement between TOTAL SA and SANParks is a classic example of how one can achieve a successful private/public partnership - 50 years of business marriage is no child's play.

"If this current relationship is anything to go by, there is no reason to believe that this partnership will not improve even more as the years go by," said Mabunda.

Ends ...

**Note to Editors/Journalists:** Digital images of the signing ceremony will be available after the event.

***Please click on the photo for a larger view***



**CAPTION: Keeping the wheels turning: Total South Africa and SANParks signed** an agreement for the fuel supply in all national parks, including the Kruger National Park. This comprehensive document was signed by Total SA Chief Operating Officer Mr Phillip Jordan (seated left) and SANParks Chief Executive Mr David Mabunda (seated right). They were assisted by Total SA Communications and Marketing Ms Betty Pearl May (left standing) and KNP Events Co-ordinator Ms Thulile Skosana (right standing).

**Enquiries:**

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